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## INDIA EXPO SHOP 2018

All Registrations open for Visitors  
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please follow the links:

For Exhibitor:  
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## MESSAGE FROM THE PRESIDENT DESK



Dear Friends,

It is indeed an exciting time for IESA as we look forward to various significant developments in the months to come. I feel proud to inform that our member strength has seen a rapid growth in the past few weeks and now we are a 200+ strong member community. I can't thank enough to Mr. Surinder Vasisht for his initiatives behind membership drive. Support from Executive Committee Members has also been overwhelming. IESA warmly welcomes all new members and assures them to provide a suitable platform for moving towards success.

IESA successfully hosted a 'Networking Meet & IES 2018 Promotion Dinner' in Mumbai on 21st March, 2018. It was well attended by over one hundred members and guests. Snapshots of this event are covered in this edition.

India Expo Shop (IES 2018) is also getting great response from local as well as all major global players of the exhibition industry. IES provides an ideal platform for sharing expertise between peers and expanding knowledge. I therefore urge to IESA's members, who have not been coming forward, to be part of our own exhibition and get benefited.

On behalf of IESA, I praise Mr. Raghav Khosla of 'Exhibition Showcase' for another successful execution of Exhibition Excellence Awards (EEA 2018) held on 17th March, 2018. I sincerely thank EEA Team and Jury for giving recognition to the exhibition industry and its professionals. Big congratulations to all the winners and nominees.

I am proud of Mr. Sanjay Soni (Founder of Incredible Design and Founder Member of IESA) for winning the best exhibitor award in Asia/Australia/Oceania region at ITB Berlin. He is an inspiration to all of us.

I would like to conclude by quoting a wise saying by Helen Keller, "Alone We Can Do Little, Together We Can Do Much". Hope we all prove this saying a reality for IESA.

Please enjoy this edition and learn more about our association.  
For any suggestions, keep in touch with IESA Secretariat.

Best Wishes,

**H.K. Bhattad**  
President, IESA



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## INCREDIBLE INDIA DESIGNED BY INCREDIBLE DESIGN

**Wins the best exhibitor award at ITB Berlin 2018, in Asia / Australia / Oceania Category.**

Since 2000, the best exhibitors at the ITB Berlin, the World's Leading Travel Trade Show, have been awarded with the Best-Exhibitor-Awards (BEA). The ITB Berlin is the world's largest travel trade fair. It provides a unique opportunity to learn about different countries and regions all over the globe in one place. A team of Tourism majors at the Cologne Business School evaluate each of the 11,000 exhibition booths at the trade show during the fair dates for visitors. In collaboration with the Cologne-based consultancy firm, COMPASS GmbH and as ITB partner.

The Best Exhibitor Awards are given out this year for the 17th time and have become a firmly established industry benchmark. Since its inception, the project has been under the guidance of Klaus Laepple, longtime president of the German Tourism Federation and honorary president of the German Travel Association. The booths are evaluated according to a defined set of criteria. The designs of each booth, the quality of the offered information and services as well as the shown authenticity and creativity are important aspects. Financial resources of exhibitors are not crucial for the assessment. Aspects of the evaluation of the booth's design are the creative presentation of information, the set-up of the booth and the resulting sense stimulation of visitors.



For most of the award winners, the award as Best Exhibitor signifies a visible success of their efforts in international marketing. In a most vibrant and visually worthwhile manner, the Best-Exhibitor-Award Show displays a myriad of features and the cultural diversity of tourism, thus honouring the factor which lures visitors to the trade fair: the most beautiful and service-oriented booth design possible.

Incredible Design is proud to have received 7 prestigious awards till todate. Incredible design now synonymn with Incredible Indiahasbeenprovidinginnovativesolutions for more than 2 decades now. Though the major portfolio comprises of Tourism clients, they specialize in delivering TOTAL SOLUTIONS for various sectors of Exhibit Design, Convention and Event Management, Retail Communication, and Brand Architecture. Founded by Sanjay Soni, Architect, alumni of School of Planning and Architecture, New Delhi, on the 3 pillars of Innovation, Experiential Design, Quality Control. Today, they are providing specialized services in the field of PR, Marketing, Communications and Brand architecture in America, Australia, Europe, India, South-East Asia, Middle East, United Kingdom, China.



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## IESA NETWORKING AND IES 2018 PROMOTIONAL MEET on 21st March 2018 in Mumbai

Indian Exhibitions, Conferences & Events Services Association (IESA) conducted a networking event on 21st March 2018 at MCA, BKC, Mumbai.

The event was attended by more than 100 members of the association of our Industry, that has firms engaged in providing services and materials for the Exhibitions, Trade Shows, Conventions & Meetings, Corporate Events etc. as its members.

The main agenda of this event was to do networking and encouraging members to participate in the upcoming India Expo Shop (IES 2018), the annual event of IESA. The 3rd edition of IES is scheduled to be held at Bombay Convention & Exhibition Centre, Goregaon (E), Mumbai from

15th to 18th May 2018.

While welcoming the participants, Mr. H. K. Bhattad, President of IESA said that as per industry reports, event & exhibitions sector is poised to grow at a rate of 16% per annum and by 2020, it will cross Rs. 10,000 crore revenue. He also updated association members about initiatives of IESA and urged them to participate in IES 2018 in big numbers. He emphasized that IES provide an excellent opportunity of networking with exhibition industry service providers, organizers, event management companies, national & international associations, corporate leaders, etc. Mr. Surinder Vasisht, Mr. Ajit Thakkar and other

members of the Executive Committee were also present there. The main discussion of the event was on the suggestion the future plans of IESA, which saw enthusiastic participation from the members.

All the queries raised by those who were present were satisfied by Mr. Vasishtji & Mr. Chandrakant along with Mr. Mukund Rao.

All invitees & guests were requested to join IESA to make association strong and also thanked for their valuable presence at networking meet.

The networking event was a grand success and concluded with a cocktail & gala dinner.



From left to right - Mukund Rao, Ajit Thakkar, H. K. Bhattad, Surinder Vasisht & Chandrakant were on the dais.

 <p><b>EXHIBITIONS CONFERENCES WEDDING &amp; EVENTS</b></p>	<p>Yashdeep Apt. Plot No.6, Anand Nagar Soc., Maharshi Nagar, Pune 411037. Phone : 24261778/ 79 Email : <a href="mailto:kalemandap@gmail.com">kalemandap@gmail.com</a>, <a href="mailto:info@kaleandsons.com">info@kaleandsons.com</a> Web : <a href="http://www.kaleandsons.com">www.kaleandsons.com</a></p>
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# INDIA EXPO SHOP - 2018: PROMOTIONAL MEETINGS ARE HAPPENING IN ALL OVER INDIA

Indian Exhibitions, Conferences and Events Services Association (IESA) aims to connect every service provider in the sector of exhibition industry from all across the Indian states either large or small. Being a premier organizer of India Expo Shop (IES), IESA is organizing a promotional meeting in various cities to promote India Expo Shop 2018 and also encouraging a drive to make new members in order to strengthen of the association. Mr. Surinder Vasisht, General Secretary, IESA has taken up this responsibility and a target to have 500 new members as a part of IESA family and also have them visit the IES 2018. We do appreciate that he has taken up in real earnestness this excellent drive to widen the scope and network of the IESA family.

***It is to be mentioned that in the month of March, 2018, Mr. Surinder Vasisht covered seven (7) major cities of India - Nagpur, Mumbai, Pune, Hyderabad, Bangalore,***

***Cochin and Guwahati. It may also be commended that Mr. H.K. Bhattad, President, Mr. Ajit Thakkar, VP-West, Mr. Chandrakant and Mr. Mukund Rao from Mumbai, Mr. Vikas Kale, Mr. Shekher Dhamale, & Mr. Nimit Soni from Nagpur, Mr. Dharampal Singh Malhotra (VP-Central) from Hyderabad, Mr. Abbas Khan, Mr. Ashok Udupa, Mr. Karthik Mohan from Bangalore, Mr. Vinod & Ms. Reeni Francis from Cochin and Mr. Amit Jain from Guwahati, have played a key role in promoting IESA & IES 2018. All the eminent members have been very supportive and encourage for the participation at the expo during every such meet in their respective cities.***

It is a matter of pleasure and pride that all the meetings have been received very enthusiastically considering the response by local trade communities and our members in that particular city. The move by IESA's recharges the industry service providers and also introduces the

community to new friends and business connections both locally and globally. ***Sure enough, there are no full stops here, as we have proposed, future IES 2018 promotional meetings to continue in the month of April, 2018 and fifteen (15) more cities are expected to be covered such as Lucknow, Patna, Ranchi, Kolkata, Bhubaneswar, Raipur, Jaipur, Chandigarh, Ludhiana, Dehradun, Jammu, Ahmedabad, Surat and Indore and many more to come. We hope that all the meetings will be uniquely personalized to the needs of our community and would develop long lasting relationships between IESA and them so that we grow from strength to strength.***

Once again, IESA warmly invites all to participate at the state pavilion as well as visit to the IES 2018 in Mumbai.

Please do peruse the snapshots of all promotional meetings and welcome 40 new members:



## NEWLY JOINED IESA MEMBERS

SL.	COMPANY	CONTACT PERSON	CONTACT DETAILS	CITY	NATURE OF BUSINESS
1	APPLE TENT AND EVENTS	Mr. Ch. Veera Swamy	9841112200 appletent7@gmail.com, chveera1983@gmail.com	Chennai	Furniture Rentals
2	ATHARVA EVENTS	Mr. Apte Rahul Vasudeo	9373340196 rahulapte@atharvaevents.in	Pune	Conference Setups & Corporate Events
3	AUDIO VISUAL EXPRESS INDIA PVT. LTD.	Mr. S.Thirumalai Muthu / Mr. N. Venkatesan	9940059355 / 9840277405 avxteam@hotmail.com	Chennai	Audio Visual Support Service
4	AVVN TECHNOLOGIES PVT. LTD.	Mr. Anit Sharma	9990509911 anit@rajmith.in	Gurgaon	IT, Software, Website Development
5	BHOSLE MANDAP CONTRACTOR & DECORATORS	Mr. Rajesh Vasentraw Bhosle / Mr. Jitendre Vasentrow Bhosle	9822292313 / 9822300332 bhosledecorators@gmail.com	Satara	Mandap Decorators, Stage Structures
6	DHACSHIN LED PRIVATE LIMITED	Mr. R. Kamatchi	9841054622 kam_dar@yahoo.com	Chennai	Audio Visuals Products Sales, Services & Rental

SL.	COMPANY	CONTACT PERSON	CONTACT DETAILS	CITY	NATURE OF BUSINESS
7	EXHIBITION SHOWCASE	Mr. Raghav Khosla	9811806260 contact@exhibitionsshowcase.com	New Delhi	media platform for exhibitions & events
8	FIRST RAIN EXHIBITS (I) PVT LTD	Mr. Niloy Debnath / Ms. Monica Debnath	9820060340/ 9920904774 niloy@firstrain.co.in; monica@firstrain.co.in	Mumbai	Exhibition Stand Design & Build
9	G CRAFTS STAGE SERVICES	Mr. Balaji Srinivasan	9840016111, 9884666488 srlights@gmail.com, djbalaji@live.com	Chennai	Truss - Lights, Sound and other stage service
10	GRACIOUS INDIA COOLING SOLUTIONS (GICS)	Mr. M. Vishnu Vardhan	7845459628 graciousindia.gi@gmail.com, vshn3005@gmail.com	Chennai	Service Provider of AC's & Air Coolers (Jumbo)
11	GREEN WAVES CREATIONS	Mr. S. Ashok / Mr. D. T. Mugundan	9380939380, 9840940933 greenwaves.chennai@gmail.com	Chennai	Event Production and Customized Stalls
12	IMAGE EXPO SYSTEMS	Mr. A. Ramesh	9444048885 rameshbusi1965@gmail.com, ramesh.busi@yahoo.co.in	Chennai	Octonorm Stall Fabricator, A/C & Non A/C- Shell & Doom, Wooden Platform
13	INTERFACE DATA & DESIGN L.L.P.	Mr. Mukund Rao	9322368928 muksrao@gmail.com	Mumbai	Attendee Registration
14	IRIS COMMUNICATIONS	Mr. S. Devanathan	9841087635, 7010931968 iriscommunications@gmail.com	Chennai	Truss rentals
15	JAHANGIRIA INTERIORS	Mr. Mohammed Afzal	9870103753 globalexhibit@gmail.com	Mumbai	Exhibition Contractors, Event Production & Fabri- cation, Octonorm Stalls Fabricators & Furniture
16	M R DECOR	Mr. N. Mahesh	9841113400 mrdecors@gmail.com	Chennai	Fabrication for events & exhibitions
17	MEGA POWER SOLUTIONS	Mr. Satya Narayana Guntupalli	9849094569 megapowervsp@gmail.com	Visakhapa- tnam	Generators & General Lighting Etc.
18	METAPLAST ADKRAFTS	Mr. Varindar Singh Sahney	9840038960 gifts@metaplast.in	Chennai	Gifts Suppliers
19	N. PATHMANABAN ELECTRICAL SERVICE	Mr. N. Pathmanaban	9444305105 npadds@gmail.com	Chennai	Generator Hiring
20	NAVIN ENTERPRISES	Mr. Mahesh Sada	9323282419 m.sada@rediffmail.com	Mumbai	Exhibition Service
21	NAVRANG ELECTRICALS	Mr. Vasant Walavalkar	9820024379 vasant@navrangelectricals.co.in	Mumbai	Licensed Electrical Contractors
22	ORAVEL STAYS PVT. LTS. ( OYO ROOMS)	Mr. Tushar Pandit	9599809068 tushar.pandit@oyorooms.com	Lucknow	Hospitality & Hotel accommodations
23	OZAANN HIRING & CATERING PVT. LTD.	Mr. Kasim	9940045817 ozaannpvtltd@gmail.com	Chennai	Hirer & Caterer
24	PARTH SERVICES	Mr. Mithun V. Wadekar	9769818197 parthservices10@gmail.com	Mumbai	Manpower Supply for House Keeping
25	PRAMUKH CRANES & TRANSPORT SERVICE	Mr. Jitendra Mehta / Ms. Bhavna Mehta	9821511128/ 9699407124 pramukhcrane@yahoo.co.in	Mumbai	Crane, Hydra, Franna & Forklift on Rental
26	PRODUCTION POINT	Mr. Karthikeyan R / Mr. F.A. Arockia Roy	9962240608 productionpointchennai@gmail.com	Chennai	Production House & Event Stall Fabrication
27	PUJA ELECTRICAL	Mr. Pratipal Singh	9322701158 puja.eandfab@gmail.com	Mumbai	Electrical, Octonorm Stalls Fabricator
28	RUDRA ENTERPRISES	Mr. Ajay Tiwari	9702133655 rudraretails@gmail.com	Mumbai	Graphics & Printing
29	S R DIGITAL	Mr. Iyyappan. S	9790284359 srdigital23@gmail.com	Chennai	Photography & Videography
30	S. G. GOKHALE & SONS	Mr. Ashutosh Gokhale	9881190304 ashutosh280273@gmail.com	Pune	Mandap & Furniture Contractor
31	SAM ENTERTAINMENT	Mr. Ashok M. Bajaj / Mr. Rajesh M. Bajaj	9840043672, 9840048015	Chennai	Disc Jockey / Sale & Rental of Lights
32	SPARK ADVERTISING	Mr. B Senthil Anand / Mr. Narendhran. B	9790954404/ 7823955518 sprkadvertising@gmail.com, senthilrek@gmail.com	Chennai	Digital Printing
33	SPORTS APPAREL COMPANY	Ms. Namrata / Mr. Sumant Dhawan	9884031186 / 9884280316 sumant@work-ez.in; namrata@work-ez.in	Chennai	Manufacture of Corporate Clothing & Accessories
34	SQFT INTERIORS	Mr. HS Manpreet Singh	9840087950 manpreet.sqftinteriors@gmail.com	Chennai	Customized Stall Fabrication & Interiors
35	T R ELECTRICAL	Mr. Raj Kumar Tiwari	7021026565/ 7021026567/ 9324314269 vijayupadhyay16@gmail.com; trelectrical7125@gmail.com	Mumbai	Event Electrical
36	TAMSA INTEGRATED	Mr. M. Ajmath Ali / Ms. Sakeena Begum	9703510709/ 9581606783 ali@tamsaims.com	Hyderabad	Exhibition & Event Service Provider
37	TEAM EVENT	Mr. Hina Fatima Siddiqui	9930665386 teamevents2222@gmail.com	Mumbai	AC Platform Hanger
38	TRELITE DISPLAY SYSTEM MANUFACTURING COMPANY	Mr. Tarak Seth	7043407623 taraksheth@yahoo.com	Mumbai	Modular Exhibition Booth
39	UMAPATHY & SONS PVT. LTD.	Mr. C. Parimala /	9841811550 jagan.c@umapathyandsons.com	Chennai	Furniture Hirer & Pandhal Contractor
40	UNIQUE AIRCON	Mr. Mohammed	9987501015 / 8767794399 uniqueaircon247@gmail.com	Mumbai	Air Conditioners

## INDUSTRY CELEBRATES ITS ACHIEVEMENTS AT THE EXHIBITION EXCELLENCE AWARDS 2018

The 3rd edition of India's one & only awards initiative for the exhibition industry – The Exhibition Excellence Awards was held successfully on March 17, 2018 at the India Expo Mart, Gr. Noida. Over 410 exhibition professionals from across India witnessed the gala event. Organised by Exhibition Showcase, the awards have been successful in promoting the champions of Indian exhibitions as well as the overall visibility of the entire industry.

The best part of EEA is that it is supported by all the leading industry associations like UFI, IAEE, IEIA, ICPB, IESA, NSIC, TCEI, PIOCCI & ASSOCHAM and this impacts the overall visibility which it is able to generate.

There were awards in thirty categories for exhibition organisers including three live competing categories, seven in service providers including one live category, three in conference organisers segment and two in event venues respectively. Apart from this, there was special felicitation for “5 Under30” & “5 over Decade”.

Commenting on the EEA 2018, Sh. Suresh Prabhu, Hon. Minister of Commerce said, “I am very happy to note that a National level award show has been arranged to felicitate the champions of Indian exhibition industry. These awards will honor excellence in exhibitions and inspire the industry professionals by giving them

their due recognition. I would like to congratulate all the winners and top nominees. My best wishes to Exhibition Showcase for organising a recognition initiative of this scale and thus contributing in the growth & upliftment of the Indian exhibition industry.”

The first half of the event was dedicated to live presentations while the gala awards were held in the evening. Here is the EEA 2018 Service Providers Segment category and their winners:

*Source: Exhibition Showcase.*





## Service Providers Segment - EEA 2018

Awards	Winner	1st Runner	2nd Runner
Excellence in Technology & Innovation	10 Times	16 Works	Tecogis
Excellence in Exhibition Management	Expro Events	Eventually Pro	Fair Act
Excellence in Conference Management	Alpcord	AVS	A.T. Seasons
Leading Structure Supplier	RMB Events	Expro Events	N. K. Kapur
Excellence in Display, Stage & Production	Sconce Global	Deepali Designs	Big One Entertainers
Excellence in Design	Meroform	Paras Art Studio	Encorus
Excellence in Services	Low & Bonar India	Arihant Digiprint	UFS Fire Services
The leading convention: (Conference with max. delegates)	DY Patil University (3700 delegates)	Stage3 (1200 Delegates)	RAI (1000 Delegates)
5 Under 30: Professionals below 30 years of age & who have potential to be future leaders	MehakMamtani – NuernbergMesse India Siddesh Kiran – Interface Data & Design Miloni Desai – MMI Rakshit Vasisht – Vasisht Agencies Pvt. Ltd.		



## UPCOMING EXHIBITIONS / EVENTS

Event Date	Event Name	Location
11-14 April, 2018	Die & Mould India International Exhibition	Mumbai, India
11-15 April, 2018	Construma 2018	Budapest, Hungary
14-18 April, 2018	The Rug Show 2018	New York, USA
16-18 April, 2018	Home Expo India	Greater Noida, India
17-19 April, 2018	Design & Decor 2018	St. Peterburg, Russian Federation
17-22 April, 2018	Milano Design Week 2018	Milan, Italy
19-20 April, 2018	India Golf Expo	Bangalore, India
19-21 April, 2018	World Build India 2018	Mumbai, India
20-22 April, 2018	Screen Print India 2018	Mumbai, India
22-24 April, 2018	Great Indian Travel Bazaar	Jaipur, India
24-28 April, 2018	EXPOLUX 2018	Sao Paulo, Brazil
25-28 April, 2018	GIFTS & HOME 2018	Shenzhen, China
25-29 April, 2018	INACRAFT 2018	Jakarta, Indonesia
25-29 April, 2018	Krushni Mahotsav	Nashik, India
26-28 April, 2018	Expo Lighting 2018	Shanghai, China
27-28 April, 2018	India Telecom Expo	New Delhi, India
02-03 May, 2018	Private Label & Retailer Brands Expo	New Delhi, India
02-04 May, 2018	DesignBUILD 2018.	Melbourne, Australia
04-06 May, 2018	Print & Packtech	Bangalore, India
07-09 May, 2018	Windorex + Glass & Aluminium 2018	Muscat, Oman
08-10 May, 2018	Light Fair International 2018	Chicago, USA
10-12 May, 2018	LED Expo 2018	Mumbai, India
13-15 May, 2018	Pulse Home 2018	London, United Kingdom
15-18 May, 2018	INDIA EXPO SHOP 2018	Mumbai, India
15-18 May, 2018	Global Exhibition on Services 2018	Mumbai, India

**IMPORTANT NOTICE:** We advice to all readers, please double check the Dates / Venue and general information by directly visiting to the exhibitions' websites. The above info might be changed due to unknown reason to us.

### FROM THE NEWSLETTER EDITOR

Dear Readers,

Greetings from IESA TIMES!

In this edition, we are glad to share IESA's current activities in the promotion of India Expo Shop-2018 and taking initiatives in making new members to expand and strengthen our Association.

We are thankful to Mr. H. K. Bhattad, Mr. Surinder Vasisht and Members of IESA Executive Committee for their splendid efforts to introduce new members as we grow from strength to strength. IESA takes this opportunity to extend a heartiest welcome to all the esteemed new members.

Our compliments to EEA 2018 Team and the Jury for the success of the Award Ceremony held on 17th March, 2018 at IEML, Greater Noida, India. Some of the IESA Members were also awarded under the Event Service Provider Category.

Our best wishes to all winners for their remarkable hard work towards the expansion of Indian Exhibition Industry.

IESA welcomes the support from Members for sharing information and write-ups being published in IESA TIMES and would request all to share articles, reports and industry news for our forthcoming issue of the E-Newsletter before the closing date of 25th April, 2018.

Wishing you great reading, success in your endeavors and pleasant times ahead.

#### IESA Secretariat:

**Ms. Anita, Executive Secretary**  
INDIAN EXHIBITIONS, CONFERENCES AND EVENTS SERVICES ASSOCIATION (IESA)

**Admin Office:** DEE TOUCH, 1, Kilokari Village, Ring Road, Adjacent Maharani Bagh Bus Stand, New Delhi-110014, INDIA.  
**Phone:** 011- 43052661 – 62 / 42686661  
**E-mail:** anita.iesa2015@gmail.com or secretary@iesa.net.in  
**Websites:** www.iesa.net.in, www.indiaexposhop.in