



TIMES

The World of Exhibitions, Conferences & Events

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▶ IESA gears up for the 4th Edition of India Expo Shop 2020 at BIEC, Bengaluru

The 3rd edition of India Expo Shop organized by IESA (Indian Exhibitions, Conferences & Events Services Association) ended on a successful note on the in the May of 2018. The expo witnessed over 3000 key visitors and business buyers providing its partici-

Commerce & Industry, Government of India, Government of Maharashtra, Confederation of Indian Industry (CII) and Services Export Production Council (SEPC) was opened by Honourable President of India-Shri Ramnath Kovind on the 15th of



pants a world of business opportunities and associations. The next edition of India Expo Shop is all set to be held at BIEC (Bengaluru) from the 6th to the 8th of August 2020.

The India Expo Shop 2018, which was co-located and concurrent with the Global Exhibition on Services (GES 2018) by Department of Commerce, Ministry of

May 2018. It was formally inaugurated by Ms. Seema Srivastava-Executive Director, ITME India; Mr. Rajesh Bhagat-Managing Director, Worldex; Mr. Manish Gandhi-Director, ABEC; Mr. J. Shankar from CII & Dr. Ashok Dhobale from IDA.

Contd. on page 4

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6-7-8 August, 2020
BIEC, Bengaluru, Karnataka (INDIA)

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A Message from the President



Sunil More
President, IESA

Dear Friends,

Welcome to 2020!

It is my great pleasure to extend heartfelt greetings to members and readers of the first issue of IESA TIMES Newsletter – January 2020 edition.

The new year begins with an empty slate with nothing but a sense of incalculable possibilities and hope! IESA holds its Executive Committee Meeting on 11th January 2020 to discuss subjects related to our industry when it was unanimously decided to organize **4th edition of our flagship event, India Expo Shop 2020 at BIEC, Bengaluru, India from 6th to 8th August 2020.** I look forward to support from our members and urge all for their positive participation as done earlier.

We are expecting more than 200 exhibitors from India and abroad to participate at India Expo Shop 2020. We will be making special efforts to get quality visitors to the Show so as to have fruitful meetings resulting in generating business for everyone. We are seeking support from other exhibition industry associations and the government as well as the corporate sector. Hopefully we will get their support and I will keep you inform about the same from time to time.

In this edition, we have an exclusive interview with Mr. Satyendra Mehra, Group Director, Member of the Management Board, NurnbergMesse India Pvt. Ltd. taken by Ms. Himakashi Gupta, Marketing Partner of Shivom Enterprises, Mumbai.

In addition, an article on “Mechanism of E-way Bill under GST” is also shared by CA Raman Khatuwala who is an expert on Goods and Service Tax Rules in India. We hope this article will be helpful to all as members are facing lot of problems while making E-way Bills.

On behalf of IESA, I once again express my thanks to you for your support and contribution.

Wishing you a Happy New Year 2020 and with warm regards.

▶ IESA Welcomes New Members as under:

SL.	COMPANY	CONTACT PERSON	NATURE OF BUSINESS	CITY
1	ALFA CONFERENCE & EXHIBITION	Mr. Arif Mohammed	Exhibition and Conference German Hanger / Air Conditioning / Wooden platform Octanorm Stall / Maxima Stalls	Delhi
2	DTECNIC REPRESENTATION	Mr. Sanjay Mukherjee	Event Management & Event Support	Kolkata

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An Exclusive Q & A Session with Group Director, Member of the Management Board, NürnbergMesse India Pvt. Ltd.



Mr. Satyendra Mehra, GD

Please tell us about your journey in the exhibition industry. Which other industry do you think is as challenging as the Exhibition Industry and its Project Management?

My journey has been quite adventurous, exciting and full of unique experiences. I started my career with the aviation Industry, followed by print, media and events and finally the expo and exhibition Industry.

The various challenges and opportunities which have come my way over the last 25 years have enabled me to transform from a hard core operations specialist to holding key management positions and managing a diverse portfolio.

Personally I see a lot of similarities between the aviation and event Industry. Both are customer service oriented; experience, timely delivery and completion of tasks are of utmost importance

and critical. It's a value chain- each and every step, process and procedure needs to be followed and adhered to. Resource and cost management also play a crucial role here.

In your opinion what are the key aspects of operations management for a trade exhibition?

I would say the key aspects are:

- Managing expectations of visitors, exhibitors and various stakeholders (internal and external) involved
- Onsite experience, quality of service delivery at various levels
- Venue support
- Recruitment of service partners and effective onsite delivery
- Last but not the least effective cost management and quality control

How important is the venue location and support in the operations decision making. Please elaborate on the decisions which are dependent on venue.

The venue selection for any exhibition is clearly one of the most important factors. As an organiser we consider the feasibility of a venue in terms of its location and accessibility for our exhibitors and visitors. Other important factors include good infrastructure, health and safety measures, robust security, ease of vehicle movement, ample parking space, choice of housekeeping and security agencies etc. to name a few.

What one normally expects from venue organisers is their solid support and understanding vis a vis organisers' expectations and requirements as well as adaptability and flexibility in their approach on specific and genuine requests.

What are the key challenges in onsite operations management?

- Manpower working onsite, especially on special stand/booth designs. Some are novices with little or no experience in the exhibition Industry.
- Ensuring the adherence to health and safety norms by service partners and contractors.

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- Limited time for move-in and move-out.
- Inadequate planning by third party service providers.
- Lack of proper and quality infrastructure inside the exhibition halls in some of the venues. For example: insufficient ventilation and airflow, unclean washrooms etc.

What are the key challenges in the management of service providers and partners? How do you suggest that this should be handled by event organizers?

We at NuernbergMesse India have a long standing association, relationship and understanding with our service partners. They have played an instrumental role in the success of our shows.

We face multiple challenges, but we discuss, deliberate and workout solutions which are feasible and for the benefit of the show. This can include timeline schedule and planning, resource allocation, timely and quality service delivery, customer friendly communication, attending and fulfilling additional requirements/ requests from exhibitors and visitors, last minute service execution and contingency support. We also believe in educating, training and briefing our service partners before each event with regards to managing expectations and handling & addressing challenges onsite, always with a smile.

At the end of the day SUCCESS is all about TEAM WORK.

Please share a message which you would like to convey to the Service Provider Industry.

Exhibitions are a key contributor to the growth of Indian Economy. We have come a long way in terms of how our events have been positioned and presented. The service Industry has played a crucial role here. As someone who has worked extensively across various operational matters, I would like to give the following advice to the Service provider Industry:

- ✓ Invest in people and training
- ✓ Plan pro-actively
- ✓ Focus on health and safety
- ✓ Don't compromise on quality
- ✓ Discuss and Deliberate
- ✓ Embrace change and innovate

What are the innovations or value additions which you expect in future from Service Providers?

The future is 'Sustainability' and 'Digitisation'. Skill development and training is equally important. We expect these to be integrated across various levels and aspects of the industry for better management and end result.

Interviewed by Ms. Himakashi Gupta, Marketing Partner of Shivom Enterprises, Mumbai.

India Expo Shop 2020 : From page 1

The 2020 edition of India Expo Shop will be bigger and better offering to the "MICE TOWN" of India the opportunity to network and source from global and Indian exhibition, events and conference suppliers and service providers. In the recent years, Bengaluru has become the hub of trade exhibitions with its key venue- BIEC providing world class facility, space and support to the exhibition organizers. The venue also provides dedicated conference halls and VIP reception area with a panel of star-rated hotels' catering. The increased metro transport to BIEC as well as the expansion of shared mobility in Bengaluru has also contributed to an increase in the number of Expos and conferences at BIEC.

India Expo Shop 2020 will showcase innovative infrastructure solutions, innovation in exhibition designs, marketing, technology,

exhibitor engagement & registration. The Expo will follow an



members and participants to get them maximum visibility and penetration among the key Events & Exhibition Organizers from Bengaluru and the key MICE cities of India.

For more info on India Expo Shop, please visit at:

www.indiaexposhop.in and mail to: secretary@iesa.net.in

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CA PRADEEP GOYAL



Mechanism of E-Way Bill under GST Regime

Email:
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CA RAMAN KHATUWALA

Background

Introduction of Goods and Services Tax (GST) across India with effect from 1st of July 2017 is a very significant step in the field of indirect tax reforms in India. For quick and easy movement of goods across India without any hindrance, all the check posts across the country are abolished. The GST system provides a provision of e-Way Bill, a document to be carried by the person in charge of conveyance, generated electronically from the common portal.

To implement the e-Way Bill system as approved by the Goods and Services Tax (GST) Council, a web-based solution has been designed and developed by National Informatics Centre and it is being rolled out for the use of taxpayers and transporters.

What is E-Way Bill

It is the short form of **Electronic Way Bill**.

It is a unique document, which is electronically generated for the specific consignment/movement of goods from one place to another, either inter-state (i.e. from one state to another) or intra-state (i.e. within the same state) and of value more than INR 50,000, required under the current GST regime. This limit is applicable to interstate movement of goods (except for Job work purpose). The limit for generating e way bill for intra state movement of goods vary from state to state.

As per Rule 138(1) of CGST Rules 2017, Every registered person who causes movement of goods of **consignment value exceeding fifty thousand rupees**–

- (i) In relation to a supply,

- (ii) For reasons other than supply, or

- (iii) Due to inward supply from an unregistered person,

shall, **before commencement of such movement**, furnish information relating to the said goods as specified in **Part A of FORM GST EWB-01**, electronically, on the common portal along with such other information as may be required on the common portal and a unique number will be generated on the said portal.

Here two important aspect need to be noted:

1. E way bill can be generated only by registered person
2. E way bill must be generated before commencement of movement of goods. If there is no movement of goods, then there is no requirement of generation of E way bill.

Further, as per the law, the consignment value of goods shall be the value, determined in accordance with the provisions of Section 15 of CGST Act, declared in an invoice, a bill of supply or a delivery challan, as the case may be, issued in respect of the said consignment and **also includes** the central tax, State or Union territory tax, integrated tax and cess charged, if any, in the document and **shall exclude** the value of exempt supply of goods where the invoice is issued in respect of both exempt and taxable supply of goods.

It has been provided that where the goods are transported by railways or by air or vessel, the e-way bill shall be generated by the registered person, being the supplier or the recipient, who shall, either **before or after the commencement of movement**,

furnish, on the common portal, the information in Part B of FORM GST EWB-01.

The law further states that where the goods are transported by railways, the railways shall not deliver the goods unless the e-way bill required under these rules is produced at the time of delivery. Hence in case of movement of goods by railways, it should be ensured that E way bill is generated before taking steps for delivery of goods.

Under Rule 138 of CGST Rules 2017, it has been stated that where the goods are supplied by an unregistered supplier to a recipient who is registered, the movement shall be said to be caused by such recipient if the recipient is known at the time of commencement of the movement of goods. Thus in such cases, E way bill needs to be generated by the registered person who is receiving the goods.

Under Rule 138(5) of CGST Rules 2017, Where the goods are transferred from one conveyance to another, the consignor or the recipient, who has provided information in Part A of the FORM GST EWB-01, or the transporter shall, before such transfer and further movement of goods, update the details of conveyance in the e-way bill on the common portal in Part B of FORM GST EWB-01.

Where the goods are transported for a distance of up to fifty kilometres within the State or Union territory from the place of business of the transporter finally to the place of business of the consignee or vice-versa, the details of the conveyance may not be updated in the e-way bill. Thus it means that E way bill need to be filed with the exception that Part B of the E way bill need not be filed.

Cancellation of E-Way Bill

Where an e-way bill has been generated under this rule, but goods are either not transported or are not transported as per the details furnished in the e-way bill, the e-way bill may be cancelled electronically on the common portal within twenty four hours of generation of the e-way bill.

Validity of E-Way Bill

An e-way bill or a consolidated e-way bill generated under this rule shall be valid for the period as mentioned in column (3) of the Table below from the relevant date, for the distance, within the country, the goods have to be transported, as mentioned in column (2) of the said Table:

Sl. No.	Distance	Validity Period
1.	Up to 100 KM	One day in cases Other than Over Dimensional Cargo or multimodal shipment in which at least one leg involves transport by ship.

Sl. No.	Distance	Validity Period
2.	For every 100 km. or part thereof thereafter	One additional day in cases other than Over Dimensional Cargo or multimodal shipment in which at least one leg involves transport by ship.
3	Upto 20 km	One day in case of Over Dimensional Cargo or multimodal shipment in which at least one leg involves transport by ship.
4	For every 20 km. or part thereof thereafter	One additional day in case of Over Dimensional Cargo or multimodal shipment in which at least one leg involves transport by ship.

Provided further that where, under circumstances of an exceptional nature, including trans-shipment, the goods cannot be transported within the validity period of the e-way bill, the transporter may extend the validity period after updating the details in Part B of FORM GST EWB-01, if required.

Provided also that the validity of the e-way bill may be extended within eight hours from the time of its expiry.

Exemption From Issuing E-Way Bill:

E-way bill is not required to be generated in the following cases :

- where the goods being transported are specified in Annexure;
- where the goods are being transported by a **non-motorised conveyance**;
- where the goods are being transported from the customs port, airport, air cargo complex and land customs station to an inland container depot or a container freight station for clearance by Customs;
- in respect of movement of goods within such areas as are notified or exempted under any notification
- where the goods being transported are alcoholic liquor for human consumption, petroleum crude, high speed diesel, motor spirit (commonly known as petrol), natural gas or aviation turbine fuel;
- where the supply of goods being transported is treated as no supply under Schedule III of the Act;
- Where the goods are being transported—
 - Under customs bond from an inland container depot or a container freight station to a customs



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port, airport, air cargo complex and land customs station, or from one customs station or customs port to another customs station or customs port, or

- Under customs supervision or under customs seal;
- (h) Where the goods being transported are transit cargo from or to Nepal or Bhutan;
- (i) Where empty cargo containers are being transported;
- (j) Where the goods are being transported up to a distance of twenty kilometres from the place of the business of the consignor to a weighbridge for weighment or from the weighbridge back to the place of the business of the said consignor subject to the condition that the movement of goods is accompanied by a delivery challan issued in accordance with rule 55; and
- (o) Where empty cylinders for packing of liquefied petroleum gas are being moved for reasons other than supply

Documents and devices to be carried by a person-in-charge of a conveyance

- (1) The person in charge of a conveyance shall carry –
 - (a) The invoice or bill of supply or delivery challan, as the case may be; and
 - (b) A copy of the e-way bill in physical form or the e-way bill number in electronic form or mapped to a Radio Frequency Identification Device embedded on to the conveyance in such manner as may be notified by the Commissioner
 - (c) Provided further that in case of imported goods, the person in charge of a conveyance shall also carry a copy of the bill of entry filed by the importer of such goods and shall indicate the number and date of the bill of entry in Part A of FORM GST EWB-01.

Facility for uploading information regarding detention of vehicle

Where a vehicle has been intercepted and detained for a period exceeding thirty minutes, the transporter may upload the said information in FORM GST EWB-04 on the common portal.

Restriction on furnishing of information in PART A of FORM GST EWB 01

(Note: As per notification No. 36/2019, Rule 138(9) is will be applicable from 21.11.2019)

No person shall be allowed to furnish the information in PART A of FORM GST EWB 01 in respect of a registered person, whether as a supplier or a recipient, who–

- (a) being a person paying tax under Composition scheme and has not furnished the statement in FORM GST CMP-08 for two consecutive quarters; or
- (b) being a person other than a person specified in clause (a), has not furnished the returns for a consecutive period of two months:

Penalties for not complying E Way Bill provision

Section 122 of the Central Goods and Services Tax (CGST) Act, 2017 relating to “Penalty for Certain Offences”, are as under:

- (1) Where a taxable person who–
 - (xiv) Transports any taxable goods without the cover of documents as may be specified in this behalf;
 he shall be liable to pay a **penalty of ten thousand rupees** or an amount equivalent to the tax evaded whichever is higher.

Section 129

Detention, Seizure and Release of Goods and Conveyances in Transit

- (1) Where any person transports any goods or stores any goods while they are in transit in contravention of the provisions of this Act or the rules made thereunder, all such goods and conveyance used as a means of transport for carrying the said goods and documents relating to such goods and conveyance shall be liable to detention or seizure and after detention or seizure, shall be released;
 - (a) On payment of the applicable tax and penalty equal to 100% of the **tax payable** on such goods and, in case of exempted goods, on payment of an amount equal to 2% of the value of goods or twenty-five thousand rupees, whichever is less, where the owner of the goods comes forward for payment of such tax and penalty;
 - (b) On payment of the applicable tax and penalty equal to the 50% of the **value of the goods** reduced by the tax amount paid thereon and in case of exempted goods, on payment of an amount equal to 5% of the **value of goods** or twenty-five thousand rupees, whichever is less, where the owner of the goods does not come forward for payment of such tax and penalty.

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From the Editor's Desk

Dear Readers,

Welcome to IESA Times E-newsletter of January, 2020 edition. A new year marks a new beginning, new possibilities, new adventures and new business opportunities. I would like to express my deepest appreciation to all our valuable members, authors, reviewers and readers, for the contributions, service and interest. You have made 2019 an excellent year for IESA TIMES-E-Newsletter.

We are glad to announce the IESA 4th edition of INDIA EXPO SHOP 2020 exhibition will be held from 6th to 8th August, 2020 at BIEC, Bengaluru, India. A brief information on IES 2020, prepared by Himakshi Gupta, is published in this issue for summon up the accomplishments of previous expo. We would like to invite

all who are interested to participate at IES 2020, please be part of India Expo Shop 2020.

In the first edition of 2020, an exclusive interview with Mr. Satyendra Mehra, Group Director, Member of the Management Board, NürnbergMesse India Pvt. Ltd. and an article on Mechanism of E-way Bill under GST by CA Raman Kathuwala is published for readers. Hope you will find it informative and useful.

Your feedbacks are always welcome. Also, please share your event project reports, technical write-up, taxation updates, etc. for a future issue of the E-Newsletter.

Please send the reports / information as per the guidelines mentioned below, the deadline for submitting the details is 15th February, 2020:

1. Document Format: MS Word Format
2. Article Length: Maximum 250-300 words
3. Photographs: TIFF or JPG format in high resolution
4. Advertisement: Strip Advertisement (Paid only)

A new year is not just about changing the calendar, it is also about the commitment. The editorial team of IESA TIMES will continuously work hard to serve quality content to readers. We wish everyone a rewarding, joyous new year and look forward to working with you in 2020.

IESA SECRETARIAT

Ms. Anita

Executive Secretary

Indian Exhibitions, Conferences and Events Services Association (IESA)

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Upcoming Exhibitions/Events

DATE	EXHIBITION / EVENT	LOCATION
06-09 February, 2020	Auto Expo Components	New Delhi, India
07-08 February, 2020	Global Grain Food & Feed	Gurgaon, India
07-08 February, 2020	Global Content Bazar	Mumbai, India
07-12 February, 2020	Auto Expo - The Motor Show	Greater Noida, Delhi NCR, India
07-17 February, 2020	India International Mega Trade Fair	Ranchi, India
10-13 February, 2020	Texworld Paris	Le Bourget, France
11-13 February, 2020	E-World Energy & Water	Essen, Germany
12-13 February, 2020	Logistics & Distribution	Dortmund, Germany
13-15 February, 2020	India Electronics Week (IEW)	Bangalore, India
13-15 February, 2020	Waste Technology India Expo	Mumbai, India
13-16 February, 2020	IJUS Signature Show	Mumbai, India
13-16 February, 2020	India Design ID	New Delhi, India
14-16 February, 2020	Footwear India Expo	New Delhi, India
14-17 February, 2020	Agro Bihar	Patna, India
20-22 February, 2020	Media Expo Mumbai	Mumbai, India
21-23 February, 2020	LOHAS Expo	Hongkong
21-24 February, 2020	Build Intec	Coimbatore, India
24-26 February, 2020	SIGN CHINA	Shanghai, China
25-27 February, 2020	Air Cargo India	Mumbai, India
26-28 February, 2020	M-Tech	Chiba, Japan
26-28 February, 2020	Wind Expo	Tokyo, Japan
27-29 February, 2020	ACREX INDIA	Greater Noida, Delhi NCR, India
27 Feb., - 02 Mar., 2020	India Wood	Bangalore, India
28-29 February, 2020	Bridal Asia Mumbai	Mumbai, India
28 Feb., - 01 Mar., 2020	IFEX	Chennai, India
28 Feb., - 01 Mar., 2020	F & A Show	Bangalore, India
03-05 March, 2020	Indian Ceramics Asia	Gujarat, India
03-06 March, 2020	Paperweek Canada	Montreal, India
04-06 March, 2020	Oil & Gas World Expo	Mumbai, India
05-07 March, 2020	Medical Fair India	Mumbai, India
06-08 March, 2020	Inter Print Expo India	Chandigarh, India

IMPORTANT NOTICE: We advice to all readers, please double check the Dates / Venue and general information by directly visiting to the exhibitions' website. The above info might be changed due to unknown reason to us.